PRESS RELEASE

Almarai Announces Revenue Growth of 8% in Q3 2020 and SAR 621 M Net Profit, Whilst Retaining Market Share Leadership combined with Strong Cash-Flow Generation

- During Q3, Almarai successfully managed the roll out of VAT related rate increase and still maintained robust value share in its core market of Saudi Arabia, holding no.1 position across 10 categories.
- Dairy & Juice Business performance improved sharply in the 3rd quarter, mainly driven by cheese and butter sales, experiencing a nominal growth of 9%.
- Poultry Business benefited from opening of food service channel post lifting of COVID-19 restrictions and recorded a 7% top-line growth.
- Bakery Business declined by 8% due to lower single serve product sales, mainly due to extension of COVID-19 related restrictions resulting in deferral of opening of educational institutions.
- Almarai net profit for the quarter grew by 7% driven by strong revenue growth.
- Free Cash Flow exceeded SAR 800M in Q3, driven by higher sales and lower capital expenditure.

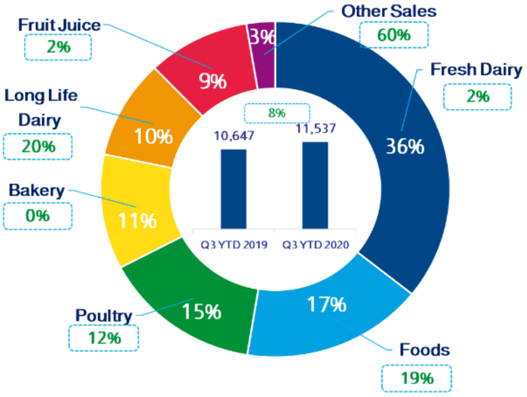
Riyadh, Saudi Arabia, 4 October 2020: Almarai Company has announced its financial results for the third quarter with revenues of SAR 3,863 M, up 8% over same period last year. Higher revenues drove net income growth of 7% despite higher feed & input costs, additional costs to manage COVID-19 impact and higher costs in Egypt operations.

In Q3 the Saudi Markets improved significantly, while the wider GCC economy is still experiencing headwinds and a softer trading environment. During this market turnaround, Almarai continues to maintain and grow market share in its core product categories.

Almarai results for the full Nine Months ended 30th September 2020 represented a similar profile with revenue growth of 8% at SAR 11,537 M and a net income of SAR 1,648 M, a growth of 10% over previous year.

Revenue by product category (SAR million)

Nine Months ended in 30th September 2020



Revenue by geography (SAR million)

Nine Months ended in 30th September 2020