

Kuwait: 24/04/2025
Ref: 6092/2025

الكويت: 2025/04/24
الإشارة: 2025/6092

To: Mr. Mohammad Saud Al-Osaimi
CEO - Boursa Kuwait

السيد / محمد سعود العصيمي
الرئيس التنفيذي - شركة بورصة الكويت

Dear Sir,

السلام عليكم ورحمة الله وبركاته وبعد ...

**PowerPoint Presentation of First quarter
Analysts' Conference Call**

العرض التقديمي لمؤتمر المحللين للربع الأول

Reference is made to the provisions of Article no. (8-4-2) of Boursa Kuwait Rulebook issued by virtue of Resolution no. 1 of 2018, as amended, concerning the continuing obligations of listed companies classified under the "Premier Market Segment" under which Boubyan Bank is categorized.

بالإشارة الى أحكام المادة رقم (8-4-2) من قواعد البورصة الصادرة بموجب القرار رقم (1) لسنة 2018 وتعديلاته، والمتعلقة بالالتزامات المستمرة المطلوبة من الشركات المدرجة المصنفة ضمن شريحة -السوق الأول (Premier Market) والتي تم تصنيف بنك بوبيان ضمنها.

We attach herewith a copy of the PowerPoint Presentation of Analysts' Conference Call for the first quarter for the year 2025 held via Live Webcast at 01:00 pm (Local Time) on Thursday, April 24th 2025, noting that there was no material information disclosed over the call.

نرفق لكم نسخة من العرض التقديمي لمؤتمر المحللين للربع الأول لسنة 2025 الذي انعقد عن طريق بث مباشر على شبكة الأنترنت (Live Webcast) في تمام الساعة 01:00 (وفق التوقيت المحلي) من بعد ظهر يوم الخميس الموافق 2025/04/24؛ هذا مع العلم بأنه لم يتم الكشف عن أي معلومة جوهرية تخص البنك خلال المؤتمر المذكور.

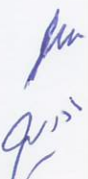
Best regards,

وتفضلوا بقبول فائق الاحترام ...

Abdullah Abdulkareem Al-Tuwaijri
Chief Executive Officer,
Private, Consumer, & Digital Banking


بوبيان
Boubyan

عبدالله عبد الكريم التويجري
الرئيس التنفيذي - الخدمات المصرفية
الخاصة، الشخصية والرقمية



Boubyan Bank Investor Presentation

Q1 2025 Results

24th April 2025

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Outline

- 1** **Boubyan's Performance & Strategy – At a Glance**
- 2** Income Statement Analysis
- 3** Balance Sheet Analysis
- 4** Capitalization & Leverage

Financial Highlights

Financial Snapshot

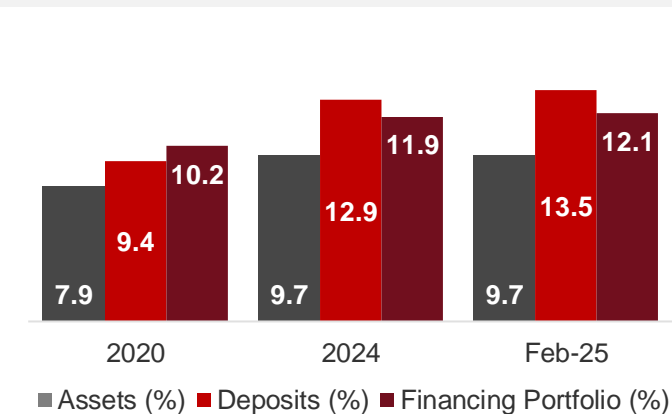
| KD million | 3M 2025 | 3M 2024 | Growth % |
|----------------------------|----------------|----------------|-----------------|
| Net Profit Before Tax | 31.4 | 25.8 | 22% |
| Net Profit to shareholders | 26.5 | 25.0 | 6% |
| Operating Income | 65.4 | 61.6 | 6% |
| Operating Profit | 34.8 | 31.7 | 10% |
| Total Assets | 9,721 | 8,673 | 12% |
| Financing Portfolio | 7,272 | 6,464 | 12% |
| Customer Deposits | 7,881 | 6,846 | 15% |
| Earnings per share (Fils) | 5.31 | 4.98 | 7% |

Key Financial Metrics

| | 3M 2025 | 3M 2024 | Variance |
|------------------------------|----------------|----------------|-----------------|
| Return on Average Equity (%) | 11.2 | 11.1 | 0.1 |
| Return on Average Assets (%) | 1.1 | 1.2 | (0.1) |
| Cost to Income (%) | 46.7 | 48.5 | (1.8) |
| NPL Ratio (%) | 1.0 | 1.0 | 0.0 |
| Capital Adequacy Ratio (%) | 17.2 | 17.9 | (0.7) |

Source: Financial statements, Boubyan analysis

Market Share (%)



Credit Ratings

| Rating Agency | Long Term Rating | Outlook | Date |
|----------------------|-------------------------|----------------|-------------|
| Moody's | A2 | Stable | May 2024 |
| STANDARD & POOR'S | A | Stable | Dec 2024 |
| FitchRatings | A (xgs: BBB) | Stable | Dec 2024 |

The Bank's Strategy Builds on Robust Domestic Foundations And Builds Its International Presence

Strategic Objectives

A leading Islamic full-fledged bank in Kuwait, focused on innovation and digital excellence

Consumer Banking

- Maintaining Group's position as a leader in customer service and enhancing the customer experience.
- Growing its market share as the bank of choice for affluent and youth customers through improved digital initiatives.
- Personalized Private Banking for high net worth individuals providing a holistic local and international offering while growing its market share of new clients.
- Building an expansive product offering to selected SMEs with a unique value proposition.

Corporate Banking

- Defending, and strategically expanding, its position and market share in large and mid-size corporate clients.
- Becoming a lead cash manager and trade partner for institutions by achieving coverage and operational excellence through our state-of-the-art Cash Management and Transaction Banking solutions.
- Delivering faster solutions and superior service through the improvement of its credit processes and systems.

Wealth Management

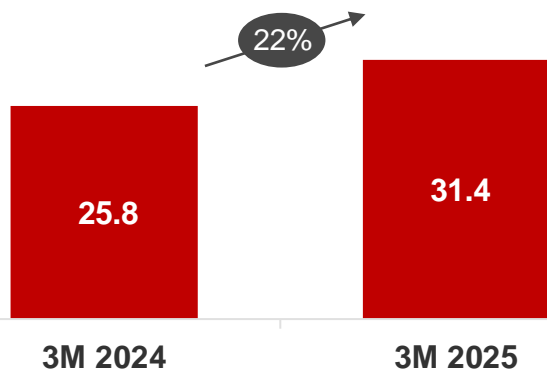
- Maximize wealth management growth and service excellence by enhancing offerings and solutions through Boubyan Capital, BLME, and NOMO Bank.
- Continuing to develop acquisition, marketing, and relationship capabilities.
- Growing the Group's market share in these sectors.
- Creating distinctive Islamic wealth management opportunities for customers.

Outline

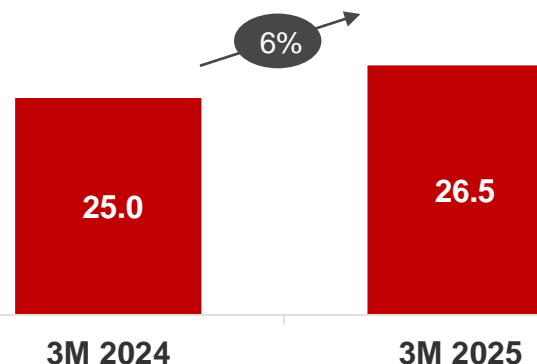
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Profitability & Performance Ratio

Net Profit Before Tax (KD Million)



Net Profit (KD Million)



* Return on Average Equity (%)



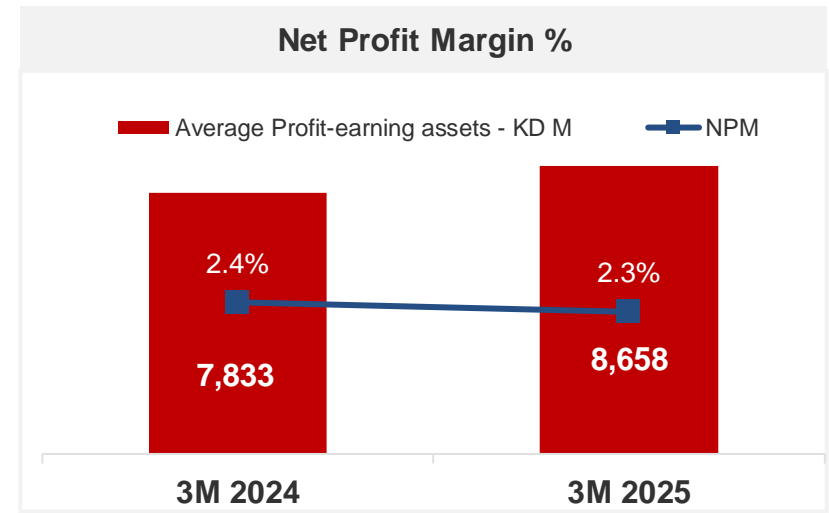
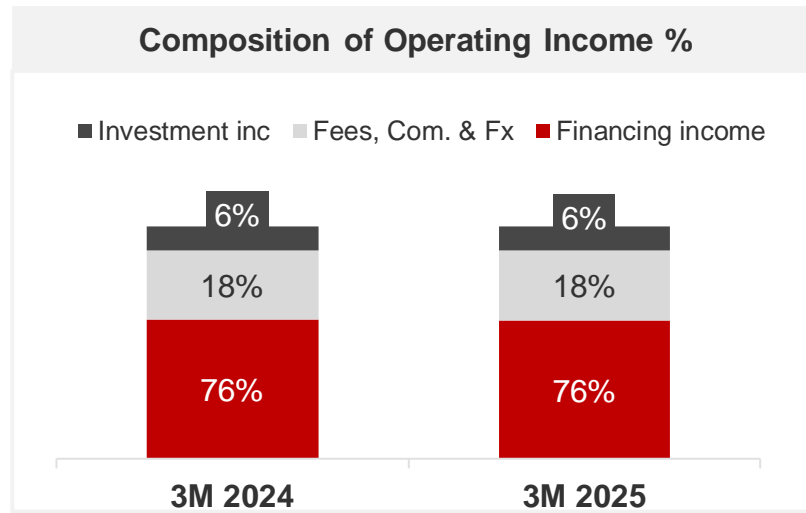
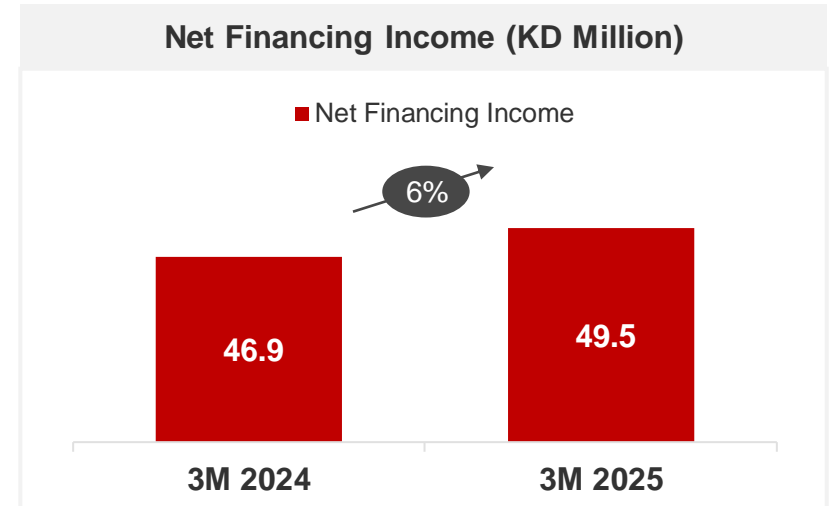
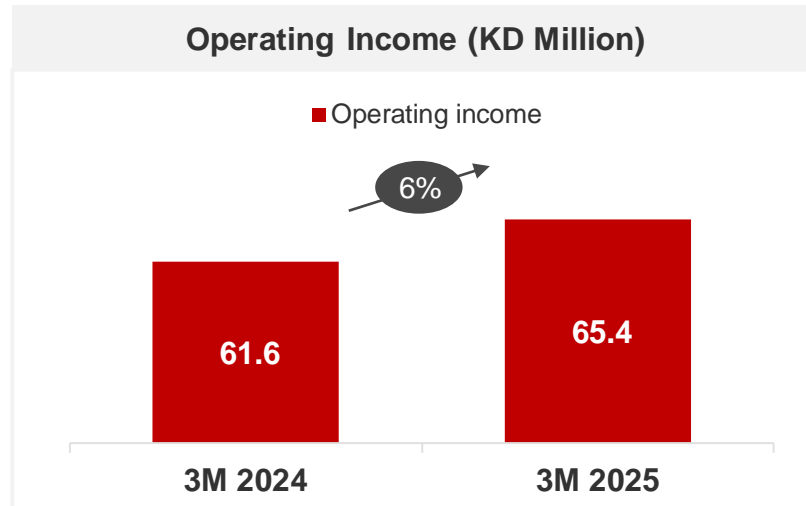
Return on Average Assets (%)



* Return on Average Equity is computed based on shareholders' equity after adjusting the net profit for Tier 1 Sukuk costs.

Source: Financial statements, Boubyan analysis

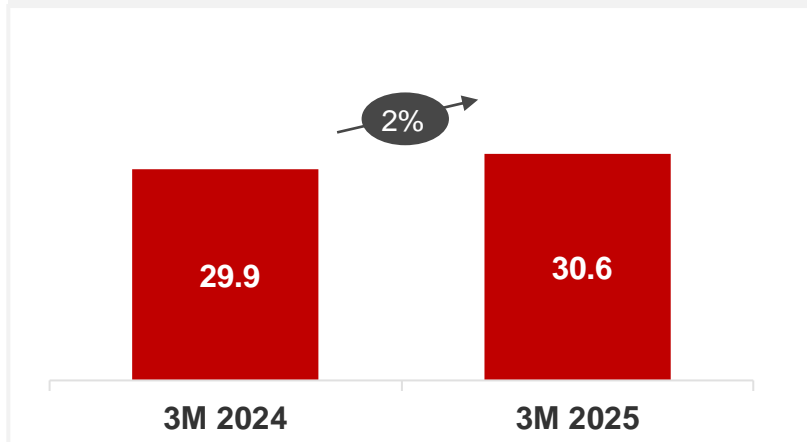
Operating income components and Net Profit Margins



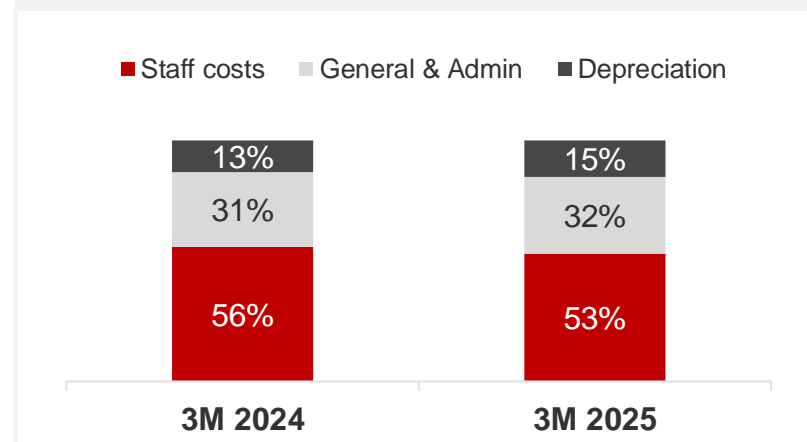
Source: Financial statements, Boubyan analysis

Operating Costs & Efficiency

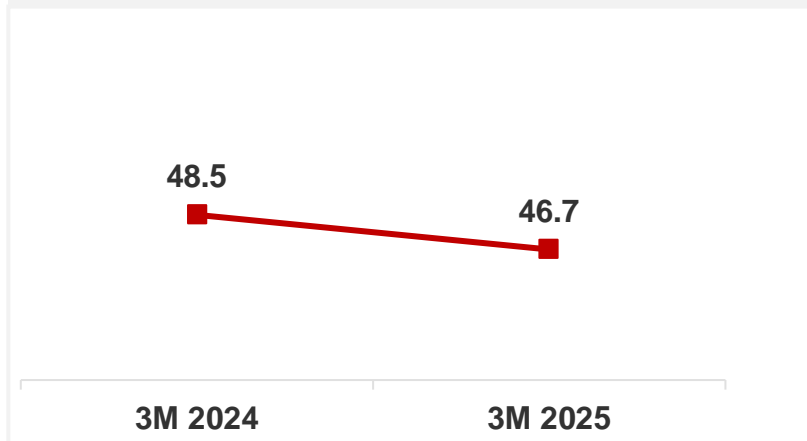
Operating Costs (KD Million)



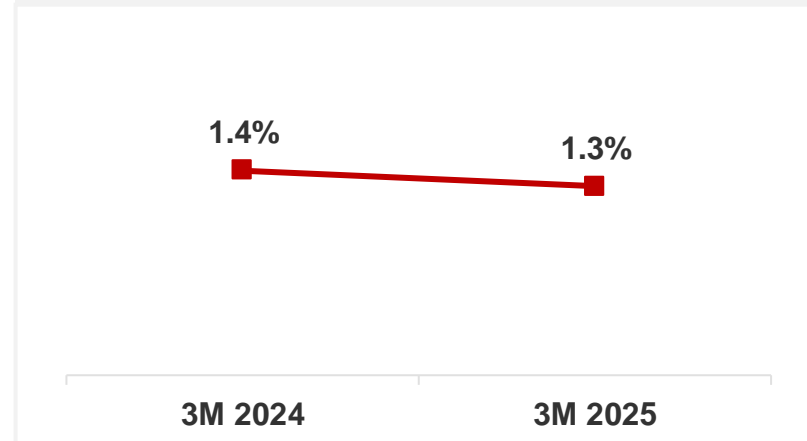
Composition of Operating Costs %



Operating Efficiency (%)

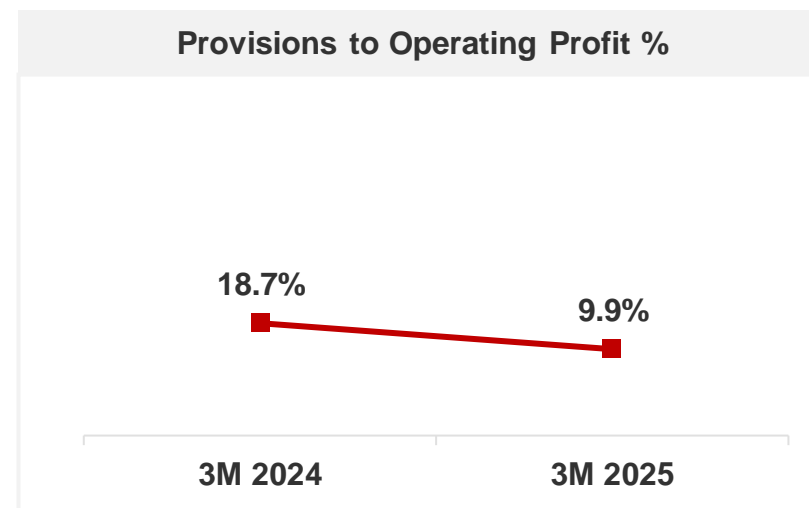
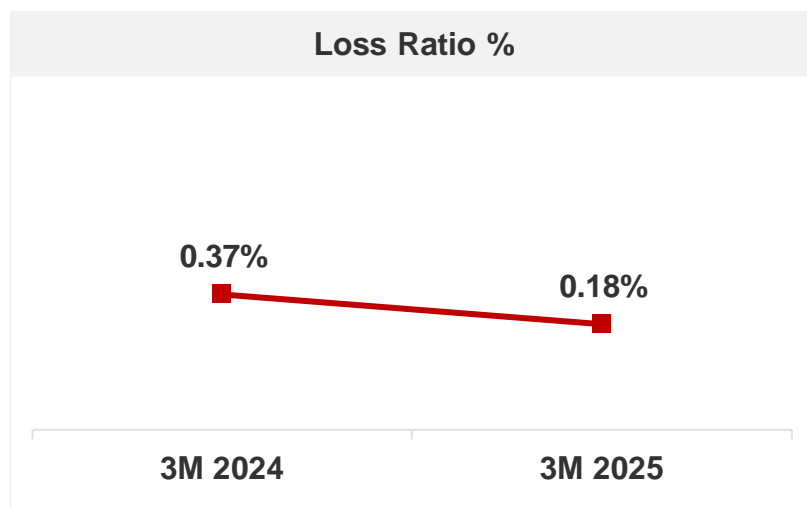
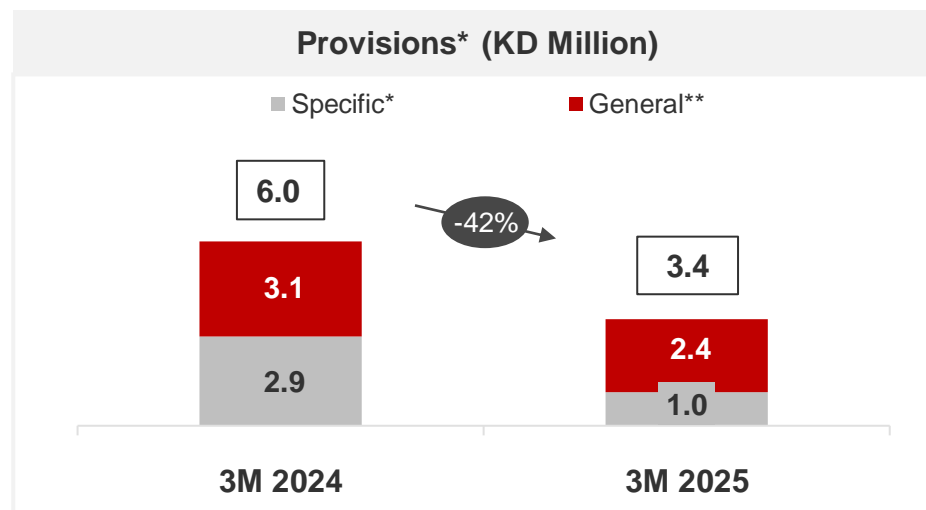


Operating Costs to Average Assets (%)



Source: Financial statements, Boubyan analysis

Provisions & Related Ratios



* Specific Provisions are shown inclusive of ECL – Other Financial Assets – Investments Impairment

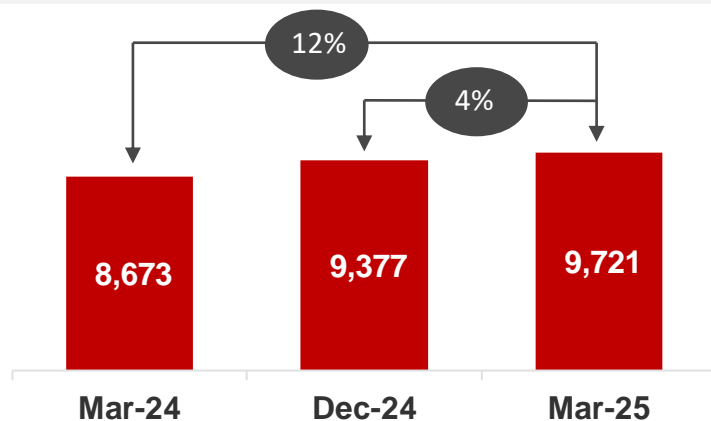
** General Provisions are shown inclusive of Contingent Provisions

Outline

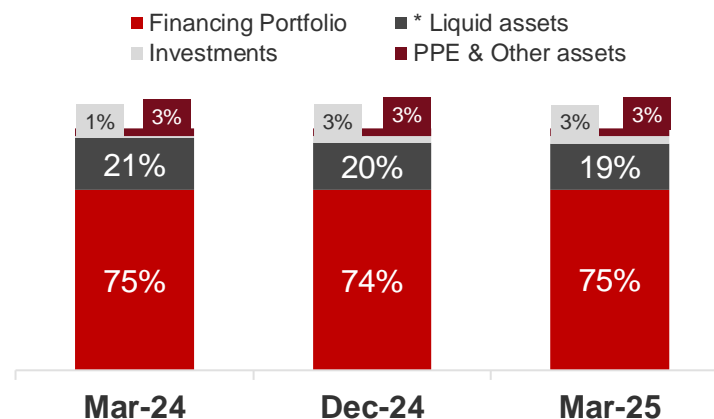
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Assets & Sources of Funding

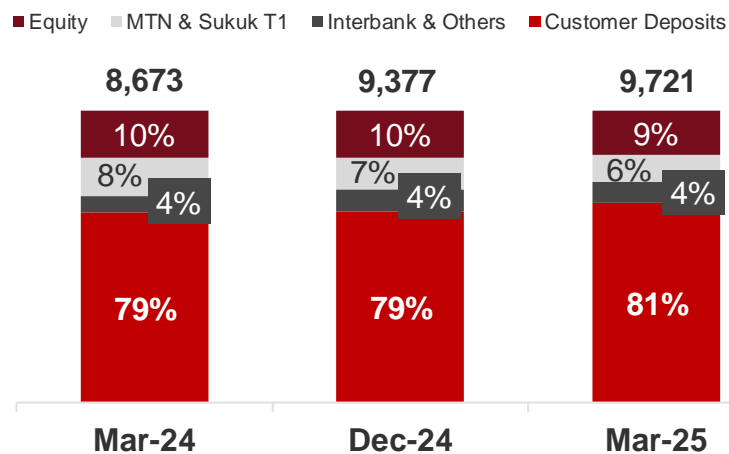
Total Assets (KD Million)



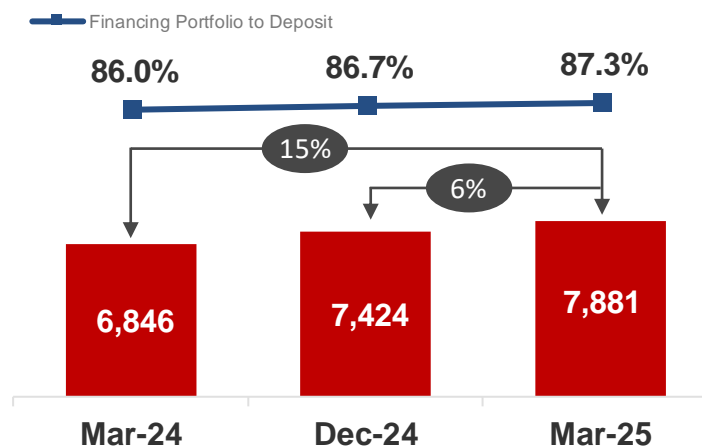
Composition of Assets %



Sources of Funding (KD Million & %)



Customer Deposits (KD Million)

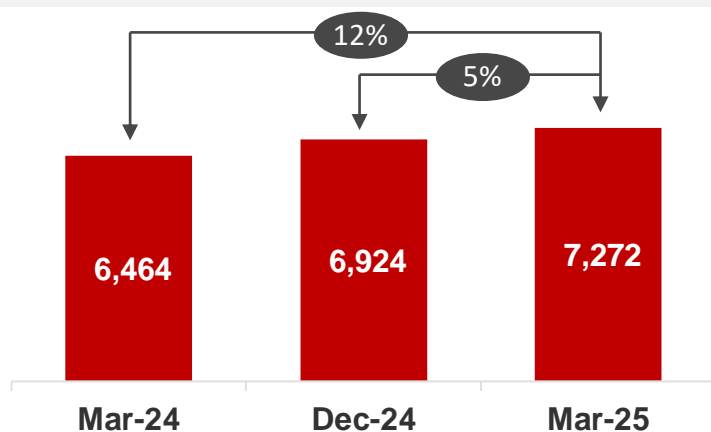


* Liquid assets include cash and balances with banks, Deposits with CBK, Deposits with other banks and Sukuk Investments

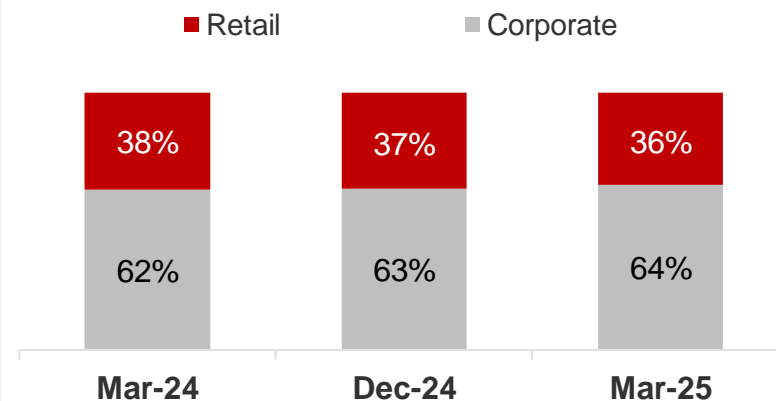
Source: Financial statements, Boubyan analysis

Financing Portfolio & Asset Quality

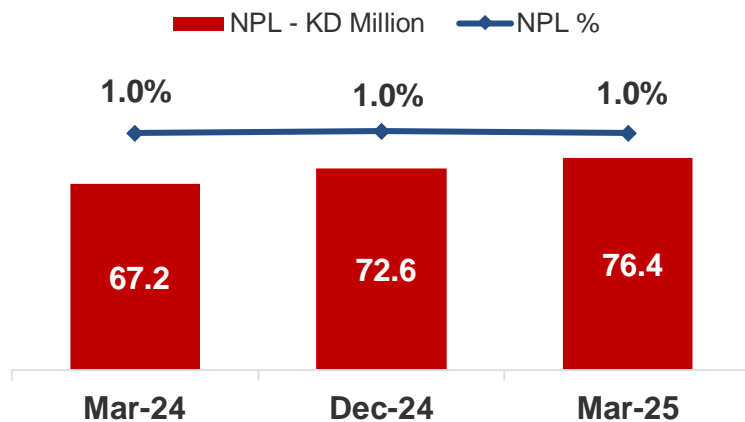
Financing Portfolio – KD Million



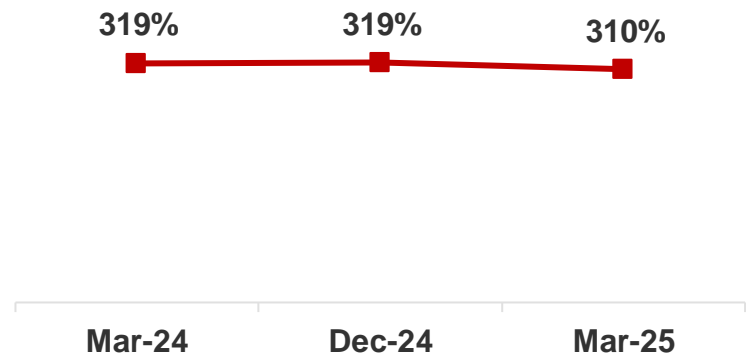
Composition of Financing Portfolio %



Non-Performing Financing Portfolio



Loss Coverage Ratio

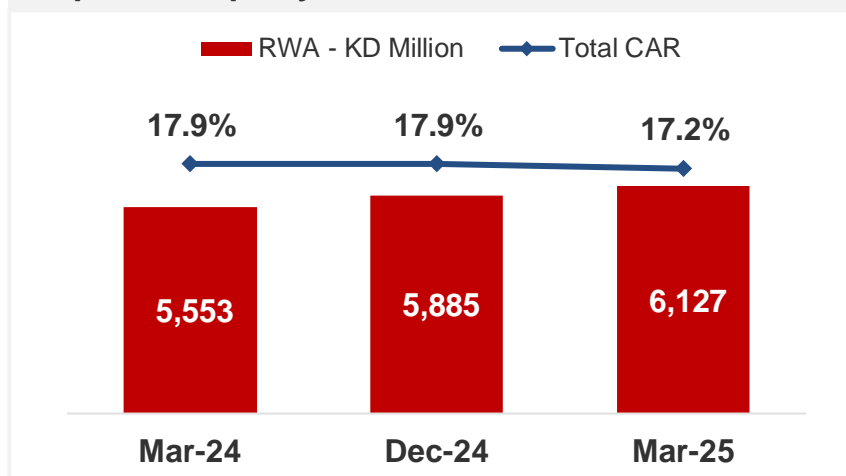


Outline

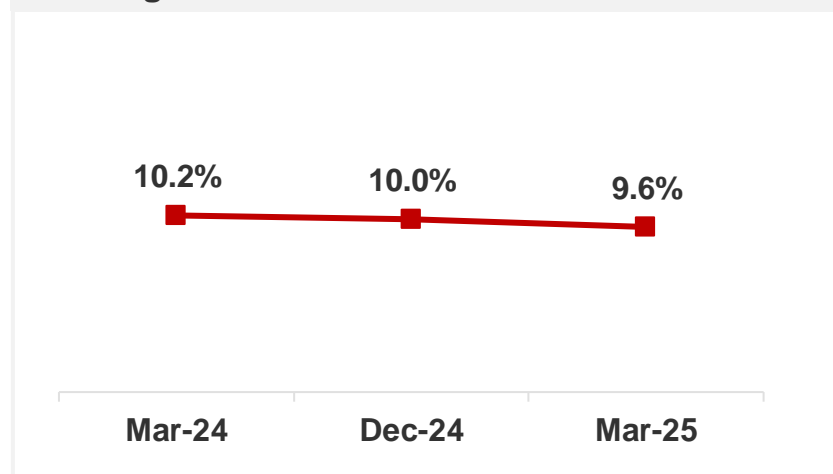
- 1** Boubyan's Performance & Strategy – At a Glance
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Capital Adequacy

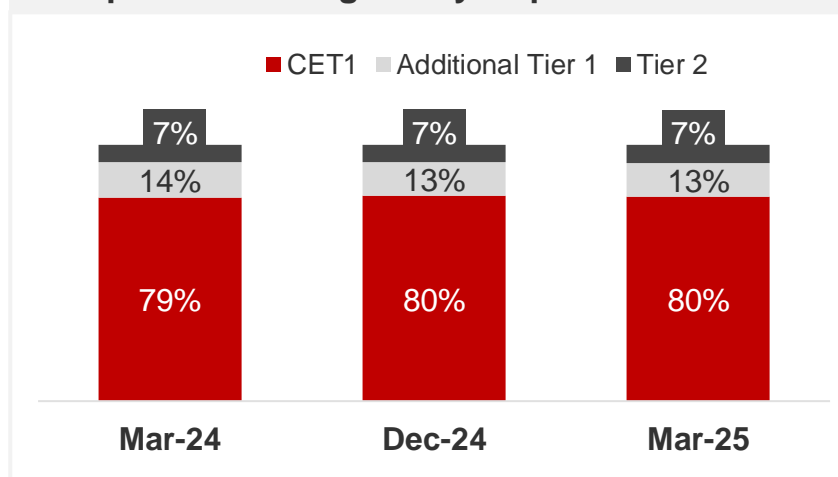
Capital Adequacy Ratio



Leverage Ratio



Composition of Regulatory Capital



Source: Regulatory returns

Questions?

Appendix

Consolidated Financial Statements – Q1 2025

| CONSOLIDATED STATEMENT OF INCOME | 31-Mar | 31-Mar |
|---|---------------|---------------|
| KD Million | 2025 | 2024 |
| Income | | |
| Islamic financing income | 116.6 | 109.0 |
| Financing cost | (67.1) | (62.1) |
| Net finance income | 49.5 | 46.9 |
| Net investment income | 3.9 | 3.7 |
| Net fees and commission income | 9.9 | 9.2 |
| Net foreign exchange gain | 2.1 | 1.8 |
| Other Income | (0.0) | 0.0 |
| Operating Income | 65.4 | 61.6 |
| Expenses | | |
| Staff cost | (16.3) | (16.7) |
| General and administrative expenses | (9.7) | (9.3) |
| Depreciation | (4.6) | (3.9) |
| Total Expenses | (30.6) | (29.9) |
| Profit before provision for impairment | 34.8 | 31.7 |
| Provision for impairment | (3.4) | (6.0) |
| Profit before taxes | 31.4 | 25.8 |
| Taxes and board remuneration | (4.4) | (1.2) |
| Non-Controlling Interests | (0.6) | 0.4 |
| Net Profit for the year | 26.5 | 25.0 |

| CONSOLIDATED STATEMENT OF FINANCIAL POSITION | 31-Mar | 31-Mar |
|--|--------------|--------------|
| KD Million | 2025 | 2024 |
| Assets | | |
| Cash and balances with banks | 641 | 562 |
| Deposits with Central Bank of Kuwait | 60 | 167 |
| Deposits with other banks | 65 | 68 |
| Islamic financing to customers | 7,272 | 6,464 |
| Investments in Sukuks | 1,095 | 934 |
| Other investment securities | 208 | 156 |
| Investment properties | 69 | 72 |
| Other assets | 136 | 98 |
| Property and Equipment | 174 | 152 |
| Total Assets | 9,721 | 8,673 |
| Liabilities and Equity | | |
| Liabilities | | |
| Due to banks | 217 | 156 |
| Depositors' accounts | 7,881 | 6,846 |
| Medium Term Financing | 367 | 499 |
| Other liabilities | 188 | 150 |
| Total liabilities | 8,654 | 7,652 |
| Equity | | |
| Share capital | 420 | 396 |
| Share premium | 317 | 317 |
| Treasury shares | (0) | (0) |
| Reserves | 79 | 74 |
| Retained earnings | 77 | 61 |
| Equity attributable to equity holders of the bank | 892 | 848 |
| Perpetual Tier 1 Sukuk | 150 | 150 |
| Non-controlling interest | 24 | 23 |
| Total equity | 1,067 | 1,022 |
| Total liabilities and equity | 9,721 | 8,673 |

Consolidated Income Statement

| CONSOLIDATED STATEMENT OF INCOME KD Million | 31-Dec 2024 | 31-Dec 2023 | 31-Dec 2022 |
|--|----------------|----------------|----------------|
| Income | | | |
| Islamic financing income | 458.5 | 396.8 | 283.7 |
| Financing cost | (258.1) | (224.3) | (116.5) |
| Net finance income | 200.4 | 172.5 | 167.2 |
| Net investment income | 11.2 | 15.2 | 6.8 |
| Net fees and commission income | 26.3 | 22.9 | 21.1 |
| Net foreign exchange gain | 8.3 | 6.6 | 6.2 |
| Other Income | 0.0 | 0.9 | 0.0 |
| Operating Income | 246.2 | 218.0 | 201.4 |
| Expenses | | | |
| Staff cost | (71.6) | (63.7) | (60.3) |
| General and administrative expenses | (37.6) | (32.6) | (28.2) |
| Depreciation | (16.9) | (14.3) | (12.4) |
| Total Expenses | (126.1) | (110.6) | (100.8) |
| Profit before provision for impairment | 120.1 | 107.5 | 100.6 |
| Provision for impairment | (19.3) | (31.7) | (43.7) |
| Profit before taxes | 100.8 | 75.7 | 56.9 |
| Taxes and board remuneration | (4.0) | 2.5 | (2.7) |
| Non-Controlling Interests | 0.0 | 2.2 | 3.5 |
| Net Profit for the year | 96.8 | 80.4 | 57.8 |

Consolidated Statement of Financial Position

| KD Million | 31-Dec 2024 | 31-Dec 2023 | 31-Dec 2022 |
|--|----------------|----------------|----------------|
| Assets | | | |
| Cash and balances with banks | 495.5 | 399.0 | 533.2 |
| Deposits with Central Bank of Kuwait | 125.1 | 219.0 | 247.8 |
| Deposits with other banks | 244.7 | 96.2 | 131.7 |
| Islamic financing to customers | 6,923.9 | 6,321.0 | 5,913.5 |
| Investments in Sukuks | 1,063.9 | 886.3 | 609.6 |
| Other investment securities | 187.6 | 154.7 | 152.6 |
| Investment properties | 68.4 | 73.5 | 33.6 |
| Other assets | 99.4 | 106.0 | 130.1 |
| Property and Equipment | 168.1 | 149.2 | 128.6 |
| Total Assets | 9,376.6 | 8,405.0 | 7,880.8 |
| Liabilities | | | |
| Due to banks | 286.4 | 187.2 | 198.7 |
| Depositors' accounts | 7,424.2 | 6,479.1 | 5,961.7 |
| Medium Term Financing | 445.5 | 591.7 | 637.6 |
| Other liabilities | 134.4 | 118.2 | 103.0 |
| Total liabilities | 8,290.5 | 7,376.2 | 6,901.1 |
| Equity | | | |
| Share capital | 420.1 | 396.3 | 373.9 |
| Share premium | 316.9 | 316.9 | 316.9 |
| Treasury shares | (0.1) | (0.1) | (0.1) |
| Reserves | 80.5 | 70.9 | 58.3 |
| Accumulated retained earnings / (losses) | 95.4 | 70.6 | 49.6 |
| Equity attributable to equity holders of the bank | 912.9 | 854.7 | 798.6 |
| Perpetual Tier 1 Sukuk | 150.4 | 150.4 | 150.4 |
| Non-controlling interest | 22.8 | 23.8 | 30.7 |
| Total equity | 1,086.1 | 1,028.8 | 979.7 |
| Total liabilities and equity | 9,376.6 | 8,405.0 | 7,880.8 |

Thank You