



التاريخ: 2024/08/19 المرجع: 2024/CAD/BK/079

المحترمين،،،

السادة/ شركة بورصة الكويت دولة الكويت

السلام عليكم ورحمه الله وبركاته ،،،

#### الموضوع : اجتماع مؤتمر المحللين - الربع الثاني من السنة المالية 2024

بالإشارة إلى الموضوع أعلاه، وحرصاً من شركة مجموعة الامتياز الاستثمارية على الالتـزام بمتطلبات المادة 8-4-2 مـن كتاب قواعـد البورصـة والمتعلقة بالالتزامات المستمرة المطلوبة من الشركات المدرجة المصنفة ضمن شريحة السوق الأول والتمي تم تصنيف شركة مجموعة الامتياز الاستثمارية ضمنها. يرجب العلم بأن مؤتمر المحلين للربع الثاني من العام 2024 قد انعقد في تمام الساعة الواحدة ظهراً (وفق التوقيت المحلي) يروم الإثنين الموافق 2024/08/19 عن طريسق بث

مباشر على شبكة الإنترنت، ولم يتم الإفصاح عن أي معلومات جو هرية خلال المؤتمر. نرفـــق لكـــم العـــرض التقــديمي لمـــؤتمر المحللــين، وســوف تقـــوم شـــركة مجموعـــة الامتيـــاز الاستثمارية بالإفصاح عن محضر المؤتمر خلال ثلاثة أيام عمل من تاريخ المؤتمر.

وتفضلوا بقبول فانق الاحترام والتقدير ،،،

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سعد سامي البدر نائب رئيس تنفيذي – إدارة التطوير المؤسسي



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مجموعة الامتيـــاز الاستثماريـــة (ش.م.ك.ع) مىجل نجاري: 106905 ية 11 أبريل 2005 رأس المال المدفوع 113,361,735 مليون ديتار كويتي

CR 106905, DATED 11 APRIL 2005 PAID UP CAPITAL K.D 113,361,735 MILLION WWW.ALIMTIAZ.COM

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# PASSION FOR EXCELLENCE DRIVING GROWTH



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Al Imtiaz Investment Group's Gross Operating Profit increased by 21.4% y/y

### **Key Financial Metrics**

**Key Financial Ratios** 

KD 9.7 Income from Operating Activities (Mn)	KD (1.1) EBITDA (Mn)	KD (3.2) Parent Net Loss (Mn)	(3.15) fils Loss Per Share	<b>21.4%</b> Gross Operating Profit Growth % (Y-o-Y)	<b>(4.4)%</b> Return on Equity <sup>1</sup> %
KD 221.5	KD 58.5	KD 145.4	<b>137.0 fils</b>	(29.2)%	<b>(2.9)%</b>
Total Assets	Total Liabilities	Parent Equity	Parent Book	Operating Income	Return on Assets <sup>1</sup>
(Mn)	(Mn)	(Mn)	Value Per Share	growth % (Y-o-Y)	%

1. Annualized

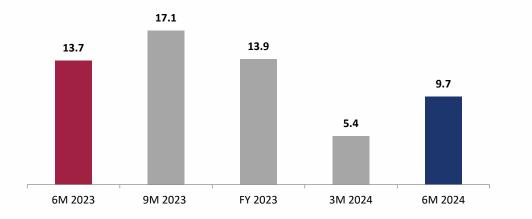
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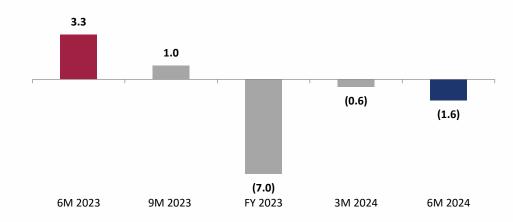
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# H1 2024 Financial Performance

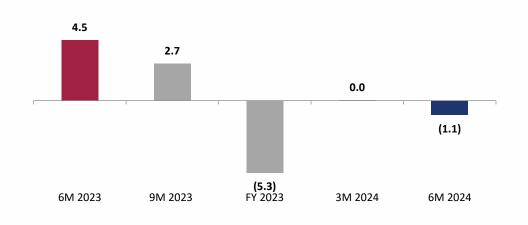
#### **Income from Operating Activities**



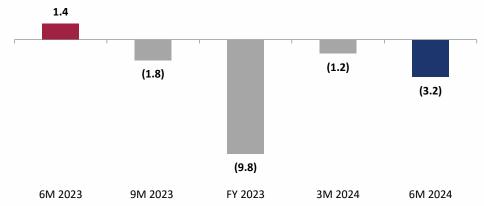
Net (Loss) Income from Operating **Activities** 



**EBITDA** 



Parent Net (Loss) Profit



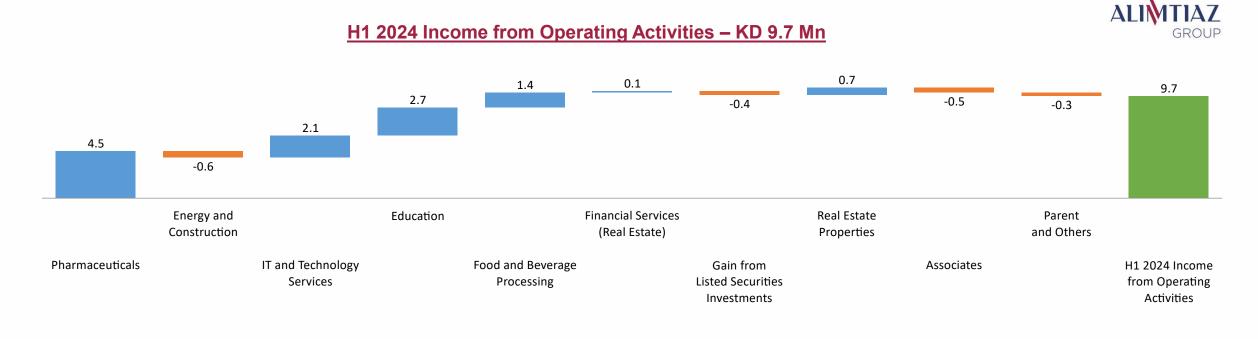
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# H1 2024 Operating Income Key Drivers

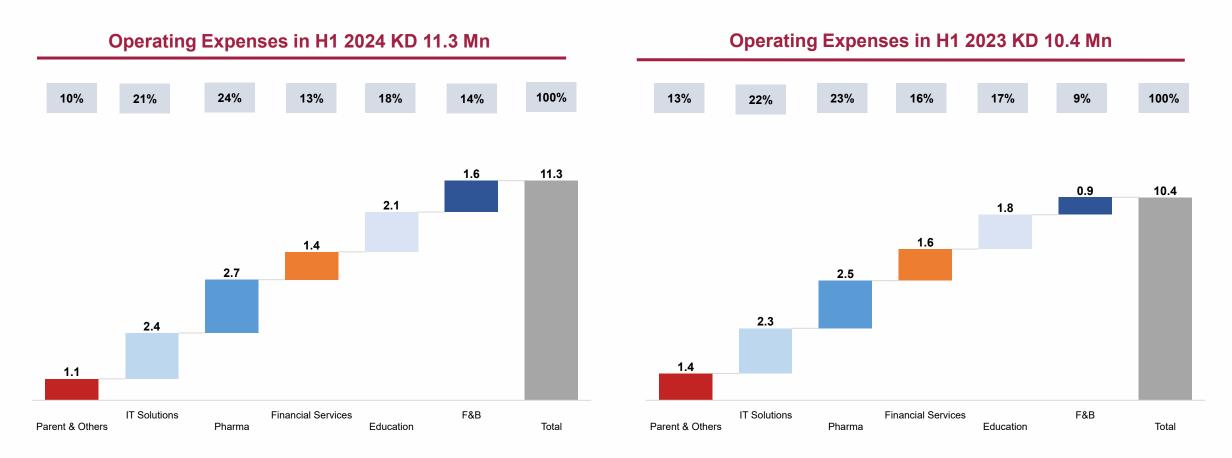


#### **Performance Discussion**

- Total Income from Operating Activities decreased to KD 9.7 Mn in H1 2024, compared to KD 13.7 Mn in H1 2023.
- Net Profit/Loss from Operating Activities reached KD (1.6) Mn in H1 2024, compared to KD 3.3 Mn in H1 2023.
- Al Imtiaz recorded a net Loss attributable to Shareholders of the Parent Company of KD 3.2 Mn in H1 2024, compared to a net Profit of KD 1.4 Mn in H1 2023.

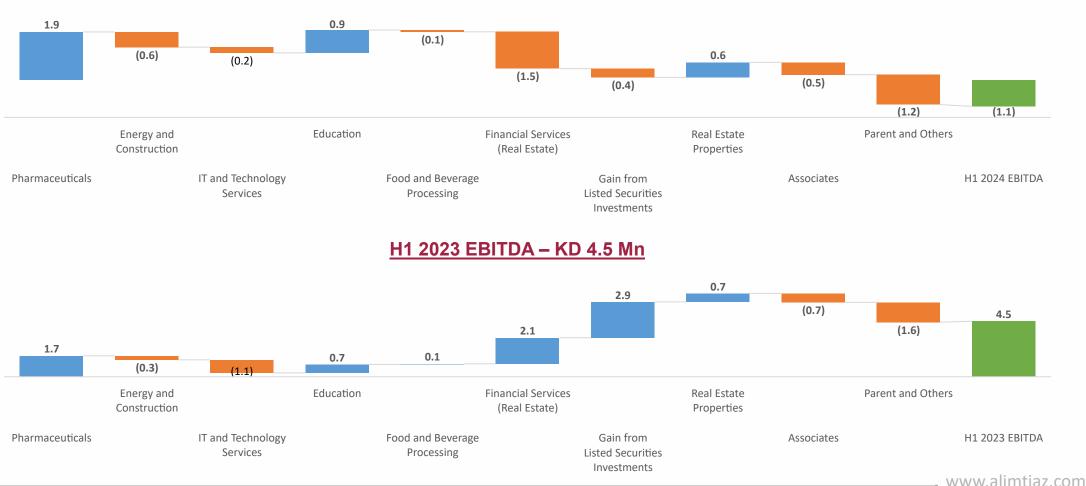
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#### Operating Expenses increased 8.3% y-o-y to KD 11.3 Mn in H1 2024



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#### EBITDA decreased to KD (1.1) Mn in H1 2024 compared to KD 4.5 Mn in H1 2023



#### H1 2024 EBITDA – KD (1.1 Mn)

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IT Solutions

Real Estate Properties

Energy and Construction

Parent and Others

Cash & Equivalents

8

Financial Services

Pharma

Listed

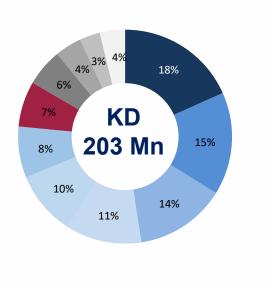
Associates

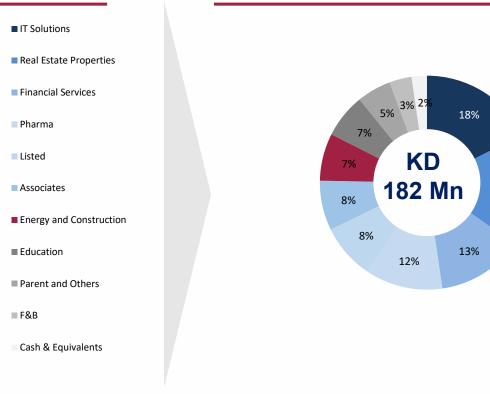
Education

F&B

### **Balanced Portfolio with Sectorial Diversification**

#### Portfolio NAV as on Jun-23





#### Portfolio NAV as on Jun-24

17%

NAV decreased 10.4% y-o-y in H1 2024 to KD 182 Mn compared to KD 203 Mn in H1 2023

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1. Portfolio NAV is calculated based on a mix of carrying value and book value for listed subsidiaries and fair value for real estate properties

# **Key Sustainability Achievements**



Aligning values & strategy with responsible & ethical business practices.

2,817 full-time employees

**20** different nationalities

\*\*\*\*\*

**723 (25%)** are female



### Environment

Achieve business goals and continuity in a way that minimizes harmful effect on the environment

# Society



Act ethically in accordance with Islamic and general laws & customs to ensure sustainable development of employees & society

## Governance

Set transparent and clear policies to separate authority between the BOD and Executives, and facilitate decision-making

#### **Key Initiatives**

- Continue and enhance our program for Recycling electronic and plastic waste across the group
- Adopting a new energy saving lighting system in Al Dhow Tower (70% - 90% energy consumption savings)
- Backing the Kuwaiti Autism Society
- Backing the Kuwaiti Heart Association
- Sponsoring the National Cancer Awareness Campaign and carrying out blood donation campaigns
- Supporting poverty eradication through Zakat & Tatheer Initiatives
- Participating in preparing and distributing Iftar Ramadan
- Safe and secure work environment
- Conducting motivational lectures in creating a healthy work environment
- 2/7 Board members are independent
- Non-executive audit committee members
- Independent Fatwa / Shari'a Board
- 3/4 nomination & remuneration committee members are non-executives, & 1 member is independent
- Effective fraud risk control policies

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# Profit and Loss

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### **Segment Reporting**

	H1 24 End	
(KD Mn)	Jun-24	Jun-23
IT and Technology Services	2.1	1.2
Financial Services (Real Estate)	0.1	3.5
Energy and Construction	(0.6)	(0.3)
Pharmaceuticals	4.5	3.7
Associates	(0.5)	(0.7)
Food and Beverage Processing and Packaging	1.4	0.9
Education	2.7	2.2
Gain from Listed Securities Investment	(0.4)	2.9
Parent and Others Real Estate Properties	<mark>(0.3)</mark> 0.7	<mark>(0.5)</mark> 0.8
Income from Operating Activities	9.7	13.7
Operating Expenses	(11.3)	(10.4)
Net (Loss) Income from Operating Activities	(1.6)	3.3
Other Expenses and revenues	(1.6)	(0.8)
Taxes	(0.0)	(0.0)
Non-Controlling Interests	(0.0)	(1.1)
Net (Loss) Income Attributable to Parent Company	(3.2)	1.4

Income Statement			
	H1 24 End		
(KD Mn)	Jun-24	Jun-23	
Gross Profit from Subsidiaries	12.1	9.9	
Net investment profit	0.0	4.5	
Changes in FV of investment properties	0.0	(0.3)	
Gain on sale of investment properties	0.0	0.0	
Rental Income	0.7	1.0	
Associate	(0.8)	(1.0)	
Impairment losses and other net provisions	(2.3)	(0.4)	
Income from Operating Activities	9.7	13.7	
General and administrative expenses	(8.4)	(8.3)	
Selling and marketing expenses	(2.7)	(2.2)	
Other Operating expenses	(0.2)	0.1	
Net (Loss) Income from Operating Activities	(1.6)	3.3	
Depreciation and amortization	(0.8)	(0.8)	
Finance charges	(1.4)	(1.1)	
Other Income	0.5	1.1	
(Loss) Income before tax	(3.3)	2.5	
Tax	0.0	0.0	
(Loss) Income for the period	(3.3)	2.5	
Net (Loss) Income Attributable to Parent Company	(3.2)	1.4	
Net Profit Attributable to Non-Controlling interests	0.0	1.1	-
Basic and Diluted EPS to Parent (fils)	(3.2)	1.4	

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## **Balance Sheet**

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#### **Balance Sheet**

(KD Mn)	Jun-24	Jun-23
Cash and Cash Equivalents	9.8	14.5
Term Deposits	0.1	0.2
Financial Assets at Fair Value	25.0	31.9
through Profit or Loss	25.0	51.9
Accounts Receivable	34.3	27.4
Other Assets	4.9	5.1
Wakala Investments	4.7	6.3
Properties under Development	0.8	0.8
Financial Assets at Fair Value		
through Other Comprehensive	17.6	17.0
Income (OCI)		
Investment in Associates	27.1	29.6
Investment Properties	25.9	32.5
Property, Plant and Equipment	20.3	17.4
Intangible Assets	21.6	13.9
Goodwill	29.4	33.3
Assets classified as held for sale	0.0	17.5
Total Assets	221.5	247.4
Bank Facilities	6.2	3.9
Accounts Pavable and Other Credit	26.5	26.4
Accounts Payable and Other Credit Balances	26.5	26.4
Balances		-
Balances Finance Lease Obligation	0.5	0.5
Balances Finance Lease Obligation Murabaha and Wakala Payable		-
Balances Finance Lease Obligation Murabaha and Wakala Payable Provision for End of Service	0.5 21.5	0.5 25.7
Balances Finance Lease Obligation Murabaha and Wakala Payable Provision for End of Service Indemnity	0.5 21.5 3.8	0.5 25.7 4.3
Balances Finance Lease Obligation Murabaha and Wakala Payable Provision for End of Service Indemnity Liabilities Classified as Held for Sale	0.5 21.5 3.8 0.0	0.5 25.7 4.3 3.4
Balances Finance Lease Obligation Murabaha and Wakala Payable Provision for End of Service Indemnity Liabilities Classified as Held for Sale <b>Total Liabilities</b>	0.5 21.5 3.8 0.0 <b>58.5</b>	0.5 25.7 4.3 3.4 <b>64.2</b>
Balances Finance Lease Obligation Murabaha and Wakala Payable Provision for End of Service Indemnity Liabilities Classified as Held for Sale <b>Total Liabilities</b> Shareholder's Equity	0.5 21.5 3.8 0.0 <b>58.5</b> 145.4	0.5 25.7 4.3 3.4 <b>64.2</b> 162.8
Balances Finance Lease Obligation Murabaha and Wakala Payable Provision for End of Service Indemnity Liabilities Classified as Held for Sale <b>Total Liabilities</b> Shareholder's Equity Non-Controlling Interests	0.5 21.5 3.8 0.0 <b>58.5</b> 145.4 17.7	0.5 25.7 4.3 3.4 <b>64.2</b> 162.8 20.4
Balances Finance Lease Obligation Murabaha and Wakala Payable Provision for End of Service Indemnity Liabilities Classified as Held for Sale <b>Total Liabilities</b> Shareholder's Equity Non-Controlling Interests <b>Total Equity</b>	0.5 21.5 3.8 0.0 <b>58.5</b> 145.4 17.7 <b>163.1</b>	0.5 25.7 4.3 3.4 <b>64.2</b> 162.8 20.4 <b>183.2</b>
Balances Finance Lease Obligation Murabaha and Wakala Payable Provision for End of Service Indemnity Liabilities Classified as Held for Sale <b>Total Liabilities</b> Shareholder's Equity Non-Controlling Interests	0.5 21.5 3.8 0.0 <b>58.5</b> 145.4 17.7	0.5 25.7 4.3 3.4 <b>64.2</b> 162.8 20.4

### **Capital Structure**

(KD Mn)	Jun-24	Jun-23
Short Term Debt	16.2	13.1
Long Term Debt	12.0	17.0
Total Debt	28.2	30.2
Total Equity	163.1	183.2
Total Debt / Equity	0.2x	0.2x

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